KaiNexicon-2024



ELISABETH SWAN

We all seek praise ...

... yet seldom think to give it.



"I worked really hard on this."

"I don't think anyone noticed."

"Nobody has said a thing—nothing."

Thoughtful Diligent Dynamic Inspiring Innovative Distracted

Thoughtful Approachable

Creative Generous D Stanic R Aligent ED

Inspiring

Innovative

Articulate

Adaptable

"What do you think?"



Negativity Bias





Only 1 in 3 workers in the U.S. strongly agree that they received recognition or praise for doing good work in the past seven days.

- Gallup Poll

Twice as likely to quit









"Never attribute to malice that which is adequately explained by stupidity."

- Hanlon's Razor



DOPAMINE

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Joy Pride Wellbeing Satisfaction **Feeling Valued** Sense of Accomplishment

Productivity

Loyalty

Retention



"Give people credit—it's free!" - Chapter 34

"I already said they were doing a good job. That's why we pay them."

"It feels awkward."

> "I told them last week."

CONTINUOUS IMPROVEMENT



GIFT of PRAISE







"Assume good intent and seek to understand"

- Chapter 12

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FEEDBACK

LCS

TRAITS

OFTEN



Good 106

SPECIFIC



TRAITS

PERSONAL







GIFT of PRAISE



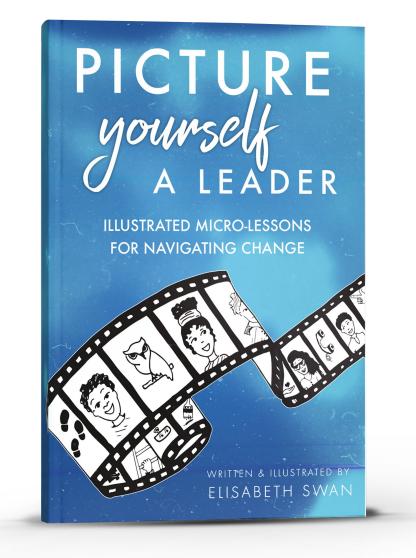
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